

Objective 1: Leverage our Catholic heritage and Franciscan identity (of a values-oriented institutional culture) to create an intentionally diverse and welcoming community - so that our students lead, succeed, and graduate in order to positively contribute to their communities.

Goals										Strategies			Milestones/Measures																																																																																																																										
1. Ensure the student body embraces and reflects the diversity of a global world										1. Focus recruiting on more diverse population – including geographic (non-IL, international) and socio-economic. 2. Design and celebrate cultural/spiritual offerings that reflect the diversity of our students. 3. Strengthen how USF <u>embraces</u> diversity with curricular and co-curricular programs that build an inclusive culture in understanding the multicultural richness of our society.			<ul style="list-style-type: none"> # appl/enrl minority students: # appls/enrl (>50-mile) students: # program offerings: Suitable % at DEI events: 2 FrankChats/year: Campus Culture Survey every 3 years: 																																																																																																																										
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2. Increase understanding and commitment to the tenets of a Catholic Franciscan higher education grounded in the expression found in the Catholic Social Teachings so that we exceed national averages for student and alumni satisfaction and learning outcomes.										1. Incorporate a formatiinal plan through sacramental life, spiritual programming, vocation plans, and annual immersion experiences/retreats – to enable all students to integrate their faith within their college journey. 2. Offer service events each semester for employees and students – including understanding of personal role in contributing to the common good. 3. Continue to incorporate CST, Franciscan intellectual tradition, and knowledge of the sponsoring congregation – as well as anti-racism and implicit bias training.			<ul style="list-style-type: none"> # participating in formative moments: Mission moments at each Board, EC, and UC meeting: Percentage in Anti-racism training – CARE teams, RAs, PMs: 100% Implicit Bias training for Search committees: 																																																																																																																										
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3. Strengthen communities of learning to provide all members a sense of belonging.										1. Track and assess targeted opportunities for student engagement outside the classroom through Student Life and Clubs & Organizations (SLO). 2. Support efforts for better student engagement – especially commuters and culture-based clubs/organizations. 3. Utilize SAMHSA grant to increase awareness and enhance positive mental health. 4. Focus on New Student Programming to create a First Year Experience and engagement with at-risk populations.			<ul style="list-style-type: none"> # involved with SLO: # SGA (non-classroom) events in Suitable: # Commuter Events: # Culture-based clubs: "Flourishing Scale": FYE Attendance: % at-risk connect to care person: 																																																																																																																										
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4. Maintain a persistence and completion rate higher than our peer institutions in each of our student populations and for specific vulnerable populations.										1. Strengthen the RPC's collaboration across the organization to create clear pathways for student retention, persistence, and completion. 2. Fully implement ACE and Career Services "Student Success Center" – tracking impact on student success. 3. Highlight and market the value of living on campus. 4. Support first-generation students through First Year Transition, Foundations, SOAR, and specific clubs/programming.			<ul style="list-style-type: none"> # Staff trained as CARE team members: Annual reviews of retention and strategies to improve RPC to ExecCoun: Percent alerts responded to within 24 hours: Residence Hall Occupancy (Fa%) – % FG students retained – 																																																																																																																										
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Objective 2: Enhance the reputation and awareness of USF as a leading Catholic, Franciscan university with excellent student educational outcomes to increase the size of the student population.

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Objective 4: Strengthen the financial capacity and long-term sustainability of USF through enrollment growth, strategic investments, securing major grants and donations, and effective stewardship of resources.

Goals	Strategies	Milestones/Measures																																																																																										
<p>1. Allocate resources to ensure academic program viability & quality of USF’s mission-essential and market-driven programs – ensuring acceptable contribution margin (60% target) across the Colleges.</p> <table border="1"> <thead> <tr> <th>Contribution Margin</th> <th>F22</th> <th>F23</th> <th>F24</th> <th>F25</th> <th>F26</th> <th>F27</th> <th>F28</th> <th>F29</th> </tr> </thead> <tbody> <tr> <td>Arts & Sciences</td> <td>47%</td> <td>53%</td> <td>53%</td> <td>54%</td> <td>55%</td> <td>56%</td> <td>56%</td> <td>57%</td> </tr> <tr> <td>Bus. & Health Admin</td> <td>58%</td> <td>59%</td> <td>59%</td> <td>60%</td> <td>60%</td> <td>61%</td> <td>61%</td> <td>61%</td> </tr> <tr> <td>Education + REAL</td> <td>58%</td> <td>58%</td> <td>59%</td> <td>59%</td> <td>59%</td> <td>60%</td> <td>60%</td> <td>61%</td> </tr> <tr> <td>Leach Nursing</td> <td>55%</td> <td>54%</td> <td>54%</td> <td>55%</td> <td>55%</td> <td>56%</td> <td>56%</td> <td>57%</td> </tr> <tr> <td>PA – Albuquerque</td> <td>66%</td> <td>65%</td> <td>38%</td> <td>16%</td> <td>39%</td> <td>59%</td> <td>61%</td> <td>62%</td> </tr> <tr> <td>Total</td> <td>54%</td> <td>56%</td> <td>56%</td> <td>56%</td> <td>57%</td> <td>59%</td> <td>59%</td> <td>60%</td> </tr> </tbody> </table>	Contribution Margin	F22	F23	F24	F25	F26	F27	F28	F29	Arts & Sciences	47%	53%	53%	54%	55%	56%	56%	57%	Bus. & Health Admin	58%	59%	59%	60%	60%	61%	61%	61%	Education + REAL	58%	58%	59%	59%	59%	60%	60%	61%	Leach Nursing	55%	54%	54%	55%	55%	56%	56%	57%	PA – Albuquerque	66%	65%	38%	16%	39%	59%	61%	62%	Total	54%	56%	56%	56%	57%	59%	59%	60%	<ol style="list-style-type: none"> 1. Identify from independent research, academic program dashboard, and other sources market-viable programs. 2. Identify historically under-enrolled courses (not required for GenEd, majors, or minors) to develop options/alternatives. 3. Provide facilities to enhance curricular and co-curricular programs - including accessibility of facilities. 	<ul style="list-style-type: none"> • Review/visit plan annually. • % of non-required courses with >50% available seats reduced by 5% each year. • Monitor CMP Project(s) Execution annually: 																											
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Unrestricted Contributions	1.1	2.1	1.1	1.2	1.3	1.4	1.5	1.6																																																																																				
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<p>3. Strengthen the balance sheet while constraining expense growth.</p> <table border="1"> <thead> <tr> <th>Arvid Chart (\$M)</th> <th>FY22</th> <th>FY23</th> <th>FY24</th> <th>FY25</th> <th>FY26</th> <th>FY27</th> <th>FY28</th> <th>FY29</th> </tr> </thead> <tbody> <tr> <td>Total Student Revenues</td> <td>43.2</td> <td>41.3</td> <td>39.4</td> <td>41.9</td> <td>42.7</td> <td>43.6</td> <td>44.5</td> <td>45.4</td> </tr> <tr> <td>Total Operating Expenses</td> <td>45.8</td> <td>46.5</td> <td>45.6</td> <td>46.2</td> <td>45.7</td> <td>45.2</td> <td>44.7</td> <td>44.1</td> </tr> <tr> <td>Net Cash from Operations</td> <td>(2.6)</td> <td>(5.2)</td> <td>(6.2)</td> <td>(4.3)</td> <td>(3.0)</td> <td>(1.6)</td> <td>(0.2)</td> <td>1.2</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th>Endowment Funds (\$M)</th> <th>FY22</th> <th>FY23</th> <th>FY24</th> <th>FY25</th> <th>FY26</th> <th>FY27</th> <th>FY28</th> <th>FY29</th> </tr> </thead> <tbody> <tr> <td>Unrestricted</td> <td>11.5</td> <td>12.1</td> <td>12.5</td> <td>12.8</td> <td>13.2</td> <td>13.6</td> <td>14.0</td> <td>14.4</td> </tr> <tr> <td>With Donor Restrictions</td> <td>15.2</td> <td>15.6</td> <td>16.1</td> <td>16.6</td> <td>17.0</td> <td>17.6</td> <td>18.1</td> <td>18.6</td> </tr> <tr> <td>Totals (\$M)</td> <td>26.7</td> <td>27.7</td> <td>28.5</td> <td>29.4</td> <td>30.3</td> <td>31.2</td> <td>32.1</td> <td>33.1</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th>Short-term Reserves (\$M)</th> <th>FY22</th> <th>FY23</th> <th>FY24</th> <th>FY25</th> <th>FY26</th> <th>FY27</th> <th>FY28</th> <th>FY29</th> </tr> </thead> <tbody> <tr> <td>S/T Investments</td> <td>12.3</td> <td>12.3</td> <td>12.5</td> <td>13.0</td> <td>13.5</td> <td>14.0</td> <td>14.5</td> <td>15.0</td> </tr> </tbody> </table>	Arvid Chart (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	Total Student Revenues	43.2	41.3	39.4	41.9	42.7	43.6	44.5	45.4	Total Operating Expenses	45.8	46.5	45.6	46.2	45.7	45.2	44.7	44.1	Net Cash from Operations	(2.6)	(5.2)	(6.2)	(4.3)	(3.0)	(1.6)	(0.2)	1.2	Endowment Funds (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	Unrestricted	11.5	12.1	12.5	12.8	13.2	13.6	14.0	14.4	With Donor Restrictions	15.2	15.6	16.1	16.6	17.0	17.6	18.1	18.6	Totals (\$M)	26.7	27.7	28.5	29.4	30.3	31.2	32.1	33.1	Short-term Reserves (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	S/T Investments	12.3	12.3	12.5	13.0	13.5	14.0	14.5	15.0	<ol style="list-style-type: none"> 1. Review, Revise and implement procedures & policies relating to expenses. Credit card controls, account descriptions, etc. 2. Centralize tracking of contracts >\$5k – for timely notifications of cancelations and re-bidding 3. Improve financial analysis by strengthening revenue and expense variance analysis. 4. Prioritize energy-saving initiatives that may result in cost savings. 	<ul style="list-style-type: none"> • Annual review of CC holders and limits: • # reviews – with opportunities identified: • Reforecast of SOFP and SOA for Board 3X/year: • Measure the energy/cost savings annually.
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Objective 5: Cultivate an environment that attracts, develops, and retains faculty, staff, and administrators, who embrace a culture of continuous improvement along with USF’s mission and values.

Goals	Strategies	Milestones/Measures																																																								
<p>1. Develop a strengths-based culture across all divisions by focusing on Employee Engagement.</p> <table border="1"> <thead> <tr> <th>Q12 Results – All Employees</th> <th>FY23</th> <th>FY24</th> <th>FY25</th> <th>FY26</th> <th>FY27</th> <th>FY28</th> <th>FY29</th> </tr> </thead> <tbody> <tr> <td>Q00 – Grand Mean</td> <td>3.43</td> <td>3.48</td> <td>3.53</td> <td>3.58</td> <td>3.63</td> <td>3.68</td> <td>3.72</td> </tr> <tr> <td>Q01 – What’s Expected</td> <td>4.18</td> <td>4.20</td> <td>4.22</td> <td>4.24</td> <td>4.26</td> <td>4.28</td> <td>4.30</td> </tr> <tr> <td>Q02 – Materials & Equipment</td> <td>3.51</td> <td>3.56</td> <td>3.61</td> <td>3.66</td> <td>3.71</td> <td>3.76</td> <td>3.81</td> </tr> <tr> <td>Q03 – Opportunity to Do My Best</td> <td>3.82</td> <td>3.84</td> <td>3.86</td> <td>3.88</td> <td>3.90</td> <td>3.92</td> <td>3.94</td> </tr> <tr> <td>Q04 – Recognition in last 7 days</td> <td>3.37</td> <td>3.42</td> <td>3.47</td> <td>3.52</td> <td>3.57</td> <td>3.62</td> <td>3.67</td> </tr> <tr> <td>Q05 – Supervisor/Someone Cares</td> <td>4.14</td> <td>4.16</td> <td>4.18</td> <td>4.20</td> <td>4.22</td> <td>4.24</td> <td>4.26</td> </tr> </tbody> </table> <p><i>(Gallup Q12 benchmarks against other HE institutions.)</i></p>	Q12 Results – All Employees	FY23	FY24	FY25	FY26	FY27	FY28	FY29	Q00 – Grand Mean	3.43	3.48	3.53	3.58	3.63	3.68	3.72	Q01 – What’s Expected	4.18	4.20	4.22	4.24	4.26	4.28	4.30	Q02 – Materials & Equipment	3.51	3.56	3.61	3.66	3.71	3.76	3.81	Q03 – Opportunity to Do My Best	3.82	3.84	3.86	3.88	3.90	3.92	3.94	Q04 – Recognition in last 7 days	3.37	3.42	3.47	3.52	3.57	3.62	3.67	Q05 – Supervisor/Someone Cares	4.14	4.16	4.18	4.20	4.22	4.24	4.26	<ol style="list-style-type: none"> 1. Implement manager (including faculty department chairs) training. 2. Develop University-wide culture of servant leadership through strengths-based discussion at Cabinet, Executive Council, University Council, Academic Assembly, and ACS to learn how “to lead and to serve in the real world”. 	<ul style="list-style-type: none"> • Quarterly Supervisor/Leadership lunches: • Monthly “Leadership Lightbulbs” newsletters: • Develop New Manager Orientation by 06/2024. • 100% of New Managers completed NMO w/ 3 months of hiring/promotion:
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<p>4. Establish policies & procedures to ensure the safety of all personnel.</p> <table border="1"> <thead> <tr> <th></th> <th>FY23</th> <th>FY24</th> <th>FY25</th> <th>FY26</th> <th>FY27</th> <th>FY28</th> <th>FY29</th> </tr> </thead> <tbody> <tr> <td>% employees trained in Run-Hide-Fight</td> <td>40%</td> <td>65%</td> <td>70%</td> <td>75%</td> <td>80%</td> <td>85%</td> <td>90%</td> </tr> <tr> <td># of safety exercises performed annually</td> <td>2</td> <td>2</td> <td>4</td> <td>4</td> <td>5</td> <td>5</td> <td>5</td> </tr> <tr> <td>% FT employees w/ current “Mental Health First Aid” (MHFA) certification</td> <td>-</td> <td>25%</td> <td>40%</td> <td>50%</td> <td>55%</td> <td>60%</td> <td>65%</td> </tr> <tr> <td>Annual Title IX & DEI - adjuncts</td> <td>-</td> <td>70%</td> <td>75%</td> <td>80%</td> <td>85%</td> <td>90%</td> <td>95%</td> </tr> <tr> <td>Annual Title IX & DEI – X/ adjuncts</td> <td>100%</td> <td>100%</td> <td>100%</td> <td>100%</td> <td>100%</td> <td>100%</td> <td>100%</td> </tr> </tbody> </table>		FY23	FY24	FY25	FY26	FY27	FY28	FY29	% employees trained in Run-Hide-Fight	40%	65%	70%	75%	80%	85%	90%	# of safety exercises performed annually	2	2	4	4	5	5	5	% FT employees w/ current “Mental Health First Aid” (MHFA) certification	-	25%	40%	50%	55%	60%	65%	Annual Title IX & DEI - adjuncts	-	70%	75%	80%	85%	90%	95%	Annual Title IX & DEI – X/ adjuncts	100%	100%	100%	100%	100%	100%	100%	<ol style="list-style-type: none"> 1. Update campus Emergency Operations Plan. 2. Review, revise, and implement a Continuity of Operations Plan. 3. Execute safety exercises annually or more often, as required by law (including fire drills, active shooter drills, etc.). 4. Annual Title IX and DEI Training for all employees. 	<ul style="list-style-type: none"> • Record and communicate NIMS training program by Crisis Management Team position – annually. • Review COOP with Crisis Management Team – annually. • Review requirements and present timeline (by campus) to Crisis Management Team - Aug • Completed safety exercises recorded in Crisis Management Team meeting minutes – May. • % Employees completing training each year: 23:100% 								
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